

# Paul Harper MCMI

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## Summary of Qualifications

- C&G Authorising Engineer
- Chartered Management Institute – Level 5 Diploma in Management
- Water Management Society – Basic Water Chemistry
- Water Management Society – Steam Boiler Water Treatment
- Water Management Society – Closed Loop System Water Treatment
- Water Management Society – Risk Assessment of Water Systems
- Water Management Society – Legionella & Microbial Ecology Awareness
- ROSPA – Asbestos Awareness
- NEBOSH Award in Health & Safety
- IOSH Managing Safely
- C&G – Information Technology Diploma in Electronics & Computing Systems (A Level 2)
- BTEC – National Diploma in Graphic Design

## Work Experience

### **PPL Engineering Services Ltd – Authorising Engineer (Water)**

Apr 22 - Present

Authorising Engineer for Water Treatment & Water Hygiene Disciplines. Developing site and system specific Safe Systems of Work and training regimes to comply with current legislation and procedures.

### **HSL Compliance Limited – Regional Operations Director (National Account Portfolio)**

Jan 21 – Mar 22

Leadership responsibility of a corporate portfolio of 7M National Account Business Unit, P & L ownership (Daily & Weekly report Production), WiP & Debt Management, Compliance Reporting & Review - Strategic Planning & Budget Development ensuring Account KPIs & SLAs were exceeded, Customer Retention 98%, Staff Attrition and Extra Work / Project Management

### **CBRE Managed Services – Account Manager (AGM)**

Feb 17 – Dec 20

Leadership of multi-site portfolio Corporate Account value 20M Leadership Mobilisation & Transition of Total Facilities Management, P & L ownership

WiP & Debt Management, Compliance Reporting & Review - Strategic Planning & Budget Development ensuring Account KPIs & SLAs were exceeded, Customer Retention 100%, Staff Attrition and Extra Work / Project Management.

Change Management of Account restructure / TUPE

Implementation / Management / Development of Compliance & Safety Audits, completion of SSoW

### **Green Compliance plc – Managing Director**

Nov 15 – Jan 17

Director & Lead of a 7M Water Treatment Business, in transition – staff attrition & customer retention strategic plan implemented to improve EBIDTA – Change Management Project to Lead to Company Sale.

Immediate Action Disaster Recovery plan – Staff & Customer Retention – Change Control of Operational / Sales Departments Alignment – Uniform & Efficient PPM & Extra Work Delivery.

Staff Development Plans to improve delivery efficiency

### **Green Compliance plc – National Service Delivery Manager**

Sep 15 – Nov 15

Delivery of PPM activities & Extra Works to diverse nationwide customer base inc. Healthcare, Local Government, MoD, Industrial Water Treatment, Food Production, Leisure, Catering organisations.

### **Dakro Environmental Limited – Operations Director**

Oct 06 – Aug 15

Operational Ownership of Compliance & EBIDTA – PPM / Extra Work / Project Work Delivery – Exceed Client KPIs and deliver Profitable in Month Work Execution – H & S Development Strategy / CSR improvement  
Company Development plan Year on Year and Implementation in partnership with Sales Strategy

### **Dakro Environmental Limited – Account Manager**

Nov 01 – Oct 06

Management of Account Portfolio incl. Technical Service Visits to Cooling Towers / Steam Boilers / Closed Loop / Process Plant – inclusive of Healthcare, Water Treatment & production plant & Effluent treatment, MoD, Sport & Leisure, Catering, Food Production, Corporate & Commercial Real Estate, Overseas Project Delivery

### **Clearwater Technology Limited – Account Manager**

Apr 95 – Oct 01

Management of Account Portfolio incl. Technical Service Visits to Cooling Towers / Steam Boilers / Closed Loop / Process Plant – inclusive of Healthcare, Water Treatment & production plant & Effluent treatment,

MoD, Sport & Leisure, Catering, Food Production, Corporate & Commercial Real Estate, Overseas Project Delivery.

Management of Chemical production Facility – EBIDTA ownership of Suppliers & Efficiency of Production of Water Treatment Chemicals (Scale / Corrosion Inhibitors, biocides, Surfactants & Dispersants, Cleaning Chemicals) and Laboratory Facility (Testing of Bacterium Water Borne & QC of Production)

## **Professional Skills & Experience**

- Authorised Person – Water Management Systems
- Accident Investigation
- Witness in Coroners Court
- Senior Management Team Leadership
- Operational Delivery – Routine Maintenance & Project Work
- Health & Safety Leadership
- Client & Vendor Relationship Building